

SALES AND GROSS PROFIT ANALYSIS

PAGE 5k

BAC 116650 - 200712

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

LN NO.	(MEMO) FLEET & COMMERCIAL	ACC	MONTH				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	
1	VIBE/SOLSTICE	400K	0	0	0	0	0	0	0	0	1
2	C CAVALIER/SUNFIRE/COBALT/G	401K	0	0	0	0	0	0	0	0	2
3	O MALIBU/GRAM/ALERO/G6	402K	0	0	0	0	0	0	0	0	3
4	M MONTE CARLO/GRAND PRIX/G	403K	0	0	0	0	0	0	0	0	4
5	M IMPALA/LESABRE/LUCERNE	404K	0	0	0	0	0	0	0	0	5
6	E CORVETTE/SAAB	405K	0	0	0	0	0	0	0	0	6
7	R AVEO	406K	0	0	0	0	0	0	0	0	7
8	C CENTURY/REGAL/LACROSSE	407K	0	0	0	0	0	0	0	0	8
9	I AURORA/PARK AVE	408K	0	0	0	0	0	0	0	0	9
10	A CADILLAC	409K	0	0	0	0	0	0	0	0	10
11	L SATURN	410K	0	0	0	0	0	0	0	0	11
12	OTHER CAR MODELS	411K	0	0	0	0	0	0	0	0	12
13	TOTAL CARS COMMERCIAL		0	0	0	0	0	0	0	0	13
14	F FLEET - FAN/VX	412K	0	0	0	0	0	0	0	0	14
15	L FLEET - PSA/PURA	413K	0	0	0	0	0	0	0	0	15
16	T FLEET - FAN/CAP	414K	0	0	0	0	0	0	0	0	16
17	TOTAL CARS FLEET/COMMERCIAL		0	0	0	0	0	0	0	0	17
18	UPLANDER/MONTANA/SILOH/T	415K	0	0	0	0	0	0	0	0	18
19	ENCLAVE/ACADIA	416K	0	0	0	0	0	0	0	0	19
20	EXPRESS/SAVANA	417K	0	0	0	0	0	0	0	0	20
21	C EQUIM/HHR/TRACK/VUE/TORR/T	418K	0	0	0	0	0	0	0	0	21
23	O AZTEK/RENDEZ	419K	0	0	0	0	0	0	0	0	22
25	M TBZ/BRA/JIM/ENV/RAINER/SA	420K	0	0	0	0	0	0	0	0	23
26	M TAHOE/YUKON/AVALANCHE/S	421K	0	0	0	0	0	0	0	0	24
25	E HUMMER	422K	0	0	0	0	0	0	0	0	25
26	R COLO/CAN	423K	0	0	0	0	0	0	0	0	26
27	C SILVERADO/SIERRA 1500	424K	0	0	0	0	0	0	0	0	27
28	I SILVERADO/SIERRA 2500	425K	0	0	0	0	0	0	0	0	28
29	A SILVERADO/SIERRA 3500	426K	0	0	0	0	0	0	0	0	29
30	L SILVERADO/SIERRA CREW-C	427K	0	0	0	0	0	0	0	0	30
31	C-4500/5500 SERIES	428K	0	0	0	0	0	0	0	0	31
32	C-6500/8500 SERIES	429K	0	0	0	0	0	0	0	0	32
33	W - SERIES	430K	0	0	0	0	0	0	0	0	33
34	T-SERIES	431K	0	0	0	0	0	0	0	0	34
35	OTHER TRUCK MODELS	432K	0	0	0	0	0	0	0	0	35
36	TOTAL TRUCKS COMMERCIAL		0	0	0	0	0	0	0	0	36
37	F FLEET - FAN/VX	433K	0	0	0	0	0	0	0	0	37
38	L FLEET - PSA/PURA	434K	0	0	0	0	0	0	0	0	38
39	T FLEET - FAN/CAP	435K	0	0	0	0	0	0	0	0	39
40	TOTAL TRUCKS FLEET/COMMERCIAL		0	0	0	0	0	0	0	0	40
41	F&I AND PROT. PLNS	445K			0	0			0	0	41
42	ACCESSORIES	457K	0	0	0	0	0	0	0	0	42
43	FLEET & COMMERCIAL GROSS		0	0	0	0	0	0	0	0	43
44						% Gross				% Gross	44
45	VARIABLE EXP	637K			0	0.0%			0	0.0%	45
46	E PERSONNEL EXP	638K			0	0.0%			0	0.0%	46
47	X SEMI-FIXED EXP	639K		MEMO ONLY	0	0.0%		MEMO ONLY	0	0.0%	47
48	P *MEMO*ADVERTISING	640K		0		0.0%		0		0.0%	48
49	N RENT & RENT EQUIL	641K		0		0.0%		0		0.0%	49
50	S FIXED EXPENSES	642K			0	0.0%			0	0.0%	50
51	TOTAL EXPENSES				0	0.0%			0	0.0%	51
52	NET FLEET & COMMERCIAL		0	0	0	0	0	0	0	0	52

View GM Standard Accounting Manual as it pertains to Fleet & Commercial

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LN NO.	VARIABLE OPERATIONS CONTINUED	ACC NO.	YEAR-TO-DATE				YEAR-TO-DATE				LN NO.
			UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	
1	USED CARS RTL - GM CERTIFIED	445A	1	17,495	2,272	2,272	62	920,965	77,003	1,242	1
2	USED CARS RTL - OTHER	445B	0	0	0	0	0	0	0	0	2
3	*MEMO* RECON PER - CAR RTL		CERTIFIED →	175	OTHER →	0	CERTIFIED →	190	OTHER →	0	3
4	USED TRUCKS RTL - CERTIFIED	450A	8	143,880	13,400	1,675	63	1,091,461	97,799	1,552	4
5	USED TRUCKS RTL - OTHER	450B	0	0	0	0	0	0	0	0	5
6	*MEMO* RECON PER - TRK RTL		CERTIFIED →	209	OTHER →	0	CERTIFIED →	297	OTHER →	0	6
7	E TOTAL USED RETAIL		9	161,375	15,672	1,741	125	2,012,446	174,802	1,398	7
8	H USED CARS WHOLESALE	448	3	6,000	(299)	(100)	53	232,070	(2,754)	(52)	8
9	I USED TO NEW - CAR RTL RATIO	649	0.1 : 1	ADJ USED CAR INV	0		0.8 : 1	ADJ USED CAR INV	0		9
10	C USED TRUCKS WHOLESALE	452	4	15,400	(100)	(25)	105	797,483	(2,667)	(25)	10
11	L USED TO NEW - TRK RTL RATIO	653	0.6 : 1	ADJ USED TRK INV	0		0.3 : 1	ADJ USED TRK INV	0		11
12	E TOTAL USED WHSL & ADJ		7	21,400	(399)	(57)	158	1,029,553	(5,421)	(34)	12
13	S USED OTHER AUTO	456		0	0	0		0	0	0	13
14	TOTAL USED VEHICLE (PUVS)		16	182,775	15,273	955	283	3,041,999	169,381	599	14
15	TOTAL NEW & USED (PVS)		39	842,434	57,961	1,486	554	10,492,579	540,968	976	15
16	TOTAL F&I AND PROT. PLANS			24,167	12,712	397		294,569	113,352	286	16
17	TOTAL VARIABLE L&R			634	(1,558)	PVR		18,840	(2,172)	PVR	17
18	TOTAL VARIABLE			867,235	69,115	2,160		10,805,988	652,148	1,647	18
19		ACC	MONTH				YEAR-TO-DATE				19
20	FIXED OPERATIONS	NO	R.O. COUNTS	SALES	GRS PROF.	% SALES	R.O. COUNTS	SALES	GRS PROF.	% SALES	20
21	CUST. LAB CARS & LD TRKS	430A	148	12,529	9,473	75.61%	2,769	165,204	120,879	73.17%	21
22	M SICNTR LAB - CARS&LD TRKS	430B	17	1,666	1,238	74.31%	46	4,818	3,674	76.26%	22
23	F E Q/SRV LAB - CARS&LD TRKS	430C	102	1,059	572	54.01%	259	4,514	2,959	65.55%	23
24	C CUST. LAB COM.FLT & MD TRKS	431A	0	0	0	0.00%	0	0	0	0.00%	24
25	I H SICNTR LAB COM.FLT & MD TRKS	431B	0	0	0	0.00%	0	0	0	0.00%	25
26	A Q/SRV LAB - COM.FLT & MD TRKS	431C	0	0	0	0.00%	0	0	0	0.00%	26
27	X N WARRANTY LABOR	432	82	4,956	3,565	71.93%	1,111	90,553	65,113	71.91%	27
28	I INTERNAL LABOR	433	62	5,026	3,811	75.83%	940	42,630	31,983	75.02%	28
29	E C NEW VEH INSP LBR	434	14	1,014	771	76.04%	284	21,521	17,786	82.64%	29
30	A ADJ COST OF LBR SLS	565			(1,662)				(1,414)		30
31	D L SUB-TOTAL			26,250	17,768	67.69%		329,240	240,980	73.19%	31
32	SHOP SUPPLIES	469		737	737	100.00%		6,192	6,140	99.16%	32
33	SUBLET REPAIRS	468		1,805	(48)	-2.66%		55,202	2,545	4.61%	33
34	O TOTAL MECHANICAL			28,792	18,457	64.10%		390,634	249,665	63.91%	34
35	B CUST. PAINT LABOR	470		0	0	0.00%		0	0	0.00%	35
36	P O CUST. BODY LABOR	471	0	0	0	0.00%	0	0	0	0.00%	36
37	D WARRANTY LABOR	472	0	0	0	0.00%	0	0	0	0.00%	37
38	E Y INTERNAL LABOR	473	0	0	0	0.00%	0	0	0	0.00%	38
39	ADJ COST OF LBR SLS	575			0				0		39
40	R S SUB-TOTAL			0	0	0.00%		0	0	0.00%	40
41	H SUBLET REPAIRS	476		0	0	0.00%		0	0	0.00%	41
42	A O PNT & SHOP MATRLS.	479		0	0	0.00%		0	0	0.00%	42
43	P TOTAL BODY SHOP			0	0	0.00%		0	0	0.00%	43
44	T TOTAL SERVICE DEPT.			28,792	18,457	64.10%		390,634	249,665	63.91%	44
45	P WARRANTY CLAIMS	480	Corresponding Labor Sales Categories	8,158	2,416	29.62%		155,965	41,612	26.68%	45
46	I A MECH CARS&LD TRK R.O.	487	(460A & 460B)	15,487	6,458	41.70%		186,303	71,339	38.29%	46
47	R MECH COM.FLT & MD TRKS R.O.	438	(461A & 461B)	0	0	0.00%		0	0	0.00%	47
48	T MECH QUICK MECH R.O.	478	(460C & 461C)	803	291	36.24%		803	291	36.24%	48
49	O S BODY CUST. R.O.	477	(470 & 471)	0	0	0.00%		0	0	0.00%	49
50	INTERNAL	481		4,829	823	17.04%		40,595	6,698	16.50%	50
51	N COUNTER-RETAIL	482		1,671	751	44.94%		29,841	11,706	39.23%	51
52	& WHOLESALE	483		902	186	20.62%		39,366	8,729	22.17%	52
53	S ACCESSORIES	484		0	0	0.00%		0	0	0.00%	53
54	A PURCHASE ALLOWANCES	667			743				12,227		54
55	C ADJ. P&A INVENTORY	668			0				0		55
56	C TOTAL P&A			31,850	11,668	36.63%		452,873	152,602	33.70%	56
57	E TIRES	490		0	0	0.00%		0	0	0.00%	57
58	S OIL & GREASE	491		2,623	683	26.04%		17,100	4,376	25.59%	58
59	S MISCELLANEOUS	492		0	0	0.00%		0	0	0.00%	59
60	TOTAL OTHER		FIXED	2,623	683	26.04%	FIXED	17,100	4,376	25.59%	60
61	TOTAL P&A DEPT.		COVERAGE	34,473	12,351	35.83%	COVERAGE	469,973	156,978	33.40%	61
62	TOTAL FIXED		25.0%	63,265	30,808	48.70%	30.5%	860,607	406,643	47.25%	62
63	TOTAL ALL DEPTS.			930,500	99,923	10.74%		11,666,595	1,058,791	9.08%	63

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LN NO	FINANCE INSURANCE & PROT PLAN ACTIVITY	CNTRS	SALES	EXHIBIT G - part 2	SALES	REV/GROSS	PER CNTR
1	FINANCE INCOME-NEW	13	4,629	4,629	356	162	69,926
2	INS. COMM. EARNED-NEW	7	1,092	1,092	156	32	6,349
3	FIN & INS CHARGEBACKS			(960)			(7,337)
4	ACCESSORIES	0	0	0	0	0	0
5	GM PROT. PLANS	2	2,990	997	499	63	85,620
6	OTHER PROT. PLANS	0	0	0	0	0	0
7	REPO. LOSSES-NEW			0			0
8	F&I COMP			(1,087)	PVR		(11,480)
9	NEW F&I & PROT. PLN INCOME		8,711	4,671	203	161,895	72,050
10	FINANCE INCOME-USED	7	4,637	4,637	662	67	43,006
11	INS. COMM. EARNED-USED	7	847	847	121	25	2,887
12	FIN & INS CHARGEBACKS			(335)			(5,049)
13	ACCESSORIES	0	0	0	0	0	0
14	GM PROT. PLANS	8	9,972	3,358	420	55	86,781
15	OTHER PROT. PLANS	0	0	0	0	0	0
16	REPO. LOSSES-USED			0			0
17	F&I COMP			(466)	PVR		(6,649)
18	USED F&I & PROT. PLN INCOME		15,456	8,041	893	132,674	41,302
19	TOTAL F&I INCOME (to pg 2 ln 1-2)		24,167	12,712	397	294,569	113,352

SUPPLEMENTAL INVENTORY ANALYSIS

GM (A)				NON-GM (B)			
UNITS	\$\$	LIFO RES	AFTER LIFO	UNITS	\$\$	LIFO RES	AFTER LIFO
0	0	0	0	0	0	0	0
19	435,249	0	435,249	0	0	0	0
79	2,278,436	0	2,278,436	0	0	0	0
0	0	0	0	0	0	0	0
10	96,051	2	45,718	12	141,769	0	141,769
14	187,314	8	185,152	22	372,466	0	372,466
59,712	0	0	59,712	0	0	0	0
0	0	0	0	0	0	0	0
5,709	0	0	5,709	0	0	0	0
0	0	0	0	0	0	0	0

DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)

POSITION	NEW(01)	USED(02)	L&R(03)	F&I(04)	MECHANICAL(05)	BODY(06)	PARTS(07)	G&A(09)	TOTAL
OWNERS / EXEC MGRS	0.3	0.3	0.0		0.3	0.0	0.1	0.0	1.0
SUPERVISORS	1.0	1.0	0.0	0.5	0.5	0.0	0.5	0.0	3.5
VEH.SRV&PRTS SLSPL	2.0	1.0	0.0		1.0	0.0	1.0	0.0	5.0
TECHNICIANS					4.0	0.0		0.0	4.0
CLERICAL	0.5	0.5	0.0	0.5	1.0	0.0	1.0	0.0	3.5
OTHERS	0.5	0.5	0.0	0.5	3.2	0.0	0.8	0.0	5.5
TOTAL	4.3	3.3	0.0	1.5	10.0	0.0	3.4	0.0	22.5
TOTAL HIRED Y-T-D	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
TOT TERMINATED Y-T-D	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

DEALERSHIP CUSTOMER RECEIVABLES

CUSTOMER RECEIVABLES	TOTAL	NOT DUE
210 VEHICLES	0	0
210 OTHER	0	0
220 VEHICLES	0	0
220 L & R	0	0
220 SERVICE & PARTS	7,207	1,854
220 OTHER	36,417	34,495
TOTAL CUSTOMER REC.	43,624	36,349
300 A/P DEBIT BAL	84,182	
340 LESS ALLOW DBTFL ACCTS.	0	
NET CUSTOMER REC	127,806	

NEW VEHICLE SALES SUMMARY

	MONTH				YEAR-TO-DATE			
	UNITS SOLD	SALES	GROSS PROF	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF	PER UNIT SLD
TOTAL NEW CARS RETAIL	9	194,412	14,484	1,609	74	1,681,140	88,650	1,198
TOTAL NEW CARS FLEET & INTERNAL	0	0	0	0	0	0	0	0
TOTAL NEW CARS	9	194,412	14,484	1,609	74	1,681,140	88,650	1,198
TOTAL NEW TRUCKS RETAIL	14	465,247	28,204	2,015	197	5,769,440	282,937	1,436
TOTAL NEW TRUCKS FLEET & INTERNAL	0	0	0	0	0	0	0	0
TOTAL NEW TRUCKS	14	465,247	28,204	2,015	197	5,769,440	282,937	1,436
MISC CAR & TRUCK RETAIL UNITS ⁽¹⁾	0	0	0	0	0	0	0	0
MISC CAR & TRUCK FLEET & INTERNAL UNITS ⁽²⁾	0	0	0	0	0	0	0	0
NEW OTHER AUTOMOTIVE	0	0	0	0	0	0	0	0
ACCESSORIES	0	0	0	0	0	0	0	0
TOTAL NEW VEHICLES	23	659,659	42,688	1,856	271	7,450,580	371,587	1,371
MEMO TOTAL NEW RETAIL VEHICLES	23	659,659	42,688	1,856	271	7,450,580	371,587	1,371

⁽¹⁾ Retail Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004
⁽²⁾ Fleet and/or Internal Cars & Trucks unit/sales/gross recorded in accounts that were not assigned by GM to a Vehicle Model prior to Jan. 1, 2004

LN	NO	LEASE & RENTAL DIRECT EXPENSES & INCOME	ACCT NO	CURRENT MONTH	PVIS	YEAR TO-DATE	PVIS	% DISTRIBUTION	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE	CURRENT MONTH	YEAR TO-DATE	LN
1		INCOME REVENUE													1
2		RECURRING LEASE PAYMENTS	5X1	0	#####	0	#####	0.00%	0	0	0	0	0	0	2
3		MAINTENANCE INCOME	5X2	0	#####	0	#####	0.00%	0	0	0	0	0	0	3
4		PARTIAL MONTH (PRORATA) INCOME	5X3	0	#####	0	#####	0.00%	0	0	0	0	0	0	4
5		LATE PAYMENT CHARGE	5X4	0	#####	0	#####	0.00%	0	0	0	0	0	0	5
6		RENTAL INCOME	5X5	634	#####	18,840	#####	100.00%	0	0	0	0	634	18,840	6
7		ADMINISTRATIVE FEE	5X6	0	#####	0	#####	0.00%	0	0	0	0	0	0	7
8		OTHER LEASE REVENUE	5X7	0	#####	0	#####	0.00%	0	0	0	0	0	0	8
9		TOTAL LEASE AND RENTAL INCOME		634	#####	18,840	#####	100.00%	0	0	0	0	634	18,840	9
10		L&R - HISTORICAL DATA ADJUSTMENT		0	#####	0	#####	% REV	(710) CLOSED - END		(720) OPEN - END		(730) RENTAL		10
11		INTEREST	7X1	185	#####	3,188	#####	16.9%	0	0	0	0	185	3,188	11
12		AMORTIZATION	7X2	1,951	#####	16,068	#####	85.3%	0	0	0	0	1,951	16,068	12
13		INSURANCE (IN SERVICE VEHICLES)	7X3	56	#####	664	#####	3.5%	0	0	0	0	56	664	13
14		LICENSE, TITLE & TAX	7X4	0	#####	0	#####	0.0%	0	0	0	0	0	0	14
15		POLICY - LEASE & RENTAL VEHICLES	7X5	0	#####	0	#####	0.0%	0	0	0	0	0	0	15
16		MAINTENANCE & REPAIRS	7X6	0	#####	1,092	#####	5.8%	0	0	0	0	0	1,092	16
17		RENT-SUBLET UNITS	7X7	0	#####	0	#####	0.0%	0	0	0	0	0	0	17
18		OTHER	7X8	0	#####	0	#####	0.0%	0	0	0	0	0	0	18
19		TOTAL DIRECT COSTS		2,192	#####	21,012	#####	111.5%	0	0	0	0	2,192	21,012	19
20		GROSS PROFIT AFTER DIRECT COST		-1,558	PVD ⁽³⁾	-2,172	PVD ⁽³⁾	% SALES	0	0	0	0	-1,558	-2,172	20
21		* MEMO * - SELLING PRICE OF DISPOSED VEHICLES	5X0D	0	0.0K	0	0.0K	0.00%	0	0	0	0	0	0	21
22		* MEMO * - DISPOSITION EXPENSE	7X0DE	0	0	0	0	0.00%	0	0	0	0	0	0	22
23		GAIN(LOSS) ON DISPOSITION	5X0GL	0	0	0	0	0.00%	0	0	0	0	0	0	23
24		GROSS PROFIT - INCOME		-1,558	#####	-2,172	0	-11.5%	0	0	0	0	-1,558	-2,172	24
25		⁽²⁾ Per Vehicle Disposed of during the period (Line 30)		MONTH		YEAR-TO-DATE			MONTH	YTD	MONTH	YTD	MONTH	YTD	25
26		BEGINNING UNITS IN SERVICE		5			25		0	0	0	0	5	25	26
27		UNITS ADDED INTO SERVICE IN PERIOD		0			0		0	0	0	0	0	0	27
28		UNITS REMOVED FROM SERVICE IN PERIOD		0			0		0	0	0	0	0	0	28
29		ENDING UNITS IN SERVICE / EFFECTIVE UNITS		5		FFECTIVE UNITS YTD ⁽¹⁾	25		0	0	0	0	5	25	29
30		UNITS DISPOSED		0			0		0	0	0	0	0	0	30
31		*MEMO* CUSTOMERS RETAINED ⁽²⁾		0			0		0	0	0	0	0	0	31
32															32
33		INVENTORY ANALYSIS	UNITS	ACCT NO		AMOUNT									33
34		NEW UNITS FOR LEASE	0	277A		0									34
35		DEMONSTRATORS	0	277B		0									35
36		TERMINATED NOT DISPOSED	0	277C		0									36
37		*MEMO > 30 DAYS \$\$/U	0			0									37
38		VEHICLES IN SERV	ACCUMULATED AMORTIZATION	UNITS		NET									38
39		LEASED VEHICLES	0	277D		0									39
40		RENTAL VEHICLES	56,113	277E		39,469									40
41		LEASED EQUIPMENT	0	277F		0									41
42		TOTAL INV	56,113	277		39,469									42
43		L&R - FINANCE, INSURANCE & PROT. PLAN ACTIVITY													43
44				CNTRS	SALES	REV/GROSS	PER CNTR		CNTRS	SALES	REV/GROSS	PER CNTR			44
45		INS. COMM. EARNED	541	0	0	0	0		0	0	0	0	0	0	45
46		INS CHARGEBACKS	741	0	0	0	0		0	0	0	0	0	0	46
47		ACCESSORIES	542	0	0	0	0		0	0	0	0	0	0	47
48		GM PROT. PLANS	543	0	0	0	0		0	0	0	0	0	0	48
49		OTHER PROT. PLANS	544	0	0	0	0		0	0	0	0	0	0	49
51		F&I MANAGER COMMISSIONS	740						Per Veh Added This Mth				Per Veh Added YTD		51
52		L&R - F&I & PROT. PLN INCOME			0	0	#NAME?			0			0	#NAME?	52

⁽¹⁾ Effective Units = Cumulative YTD total of beg. units in service less the cumulative YTD total of units removed from serv.

⁽²⁾ Customers Retained = Renewals into Wholesale Leases plus, Renewals into Retail Transactions plus, Extension of Lease or Financing plus, buyouts.

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~~Exhibit G - part 2 Pg 5 of 12~~

INVENTORIES		ACC	GM (A)				NON GM (B)				TOTAL	
2	NEW VEHICLES	NO	UNITS	\$\$	LIFO RES	AFTER LIFO	UNITS	\$\$	LIFO RES	AFTER LIFO		
3	DEMONSTRATORS	230	0	0	0	0	0	0	0	0		
4	CARS	231	19	435,249	0	435,249	0	0	0	0		
5	TRUCKS	232	79	2,278,436	0	2,278,436	0	0	0	0		
6	MEDIUM DUTY TRUCKS	233	0	0	0	0	0	0	0	0		
7	OTHER AUTO	238						0	0			
8	DEalership PERSONNEL COUNT (FRACTIONS OF 1/10)						CUSTOMER RECEIVABLES					
9	POSITION	NEW(01)					210 VEHICLES		220 VEHICLES			
10	OWNERS / EXEC MGRS		0.3				TOTAL		0		0	
11	SUPERVISORS		1.0				NOT DUE		0		0	
12	VEH.SRV&PRTS SLSPL		2.0									
13	TECHNICIANS						PAST DUE					
14	CLERICAL		0.5				31-60 DAYS		0		0	
15	OTHERS		0.5				61-90 DAYS		0		0	
16	TOTAL		4.3				OVR 90 DAYS		0		0	
17	TOTAL HIRED Y-T-D		0.0									
18	TOT TERMINATED Y-T-D		0.0									
19	NEW VEHICLE SALES SUMMARY		MONTH				YEAR-TO-DATE					
20			UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD	UNITS SOLD	SALES	GROSS PROF.	PER UNIT SLD		
21	C	TOTAL NEW CARS RETAIL	9	194,412	14,484	1,609	74	1,681,140	88,650	1,198		
22	A	TOTAL NEW CARS FLEET & INTERNAL	0	0	0	0	0	0	0	0		
23	R	TOTAL NEW CARS	9	194,412	14,484	1,609	74	1,681,140	88,650	1,198		
24	T	TOTAL NEW TRUCKS RETAIL	14	465,247	28,204	2,015	197	5,769,440	282,937	1,436		
25	R	TOTAL TRUCKS FLEET & INTERNAL	0	0	0	0	0	0	0	0		
26	K	TOTAL NEW TRUCKS	14	465,247	28,204	2,015	197	5,769,440	282,937	1,436		
27		MISC CAR & TRUCK RETAIL UNITS ⁽¹⁾	0	0	0	0	0	0	0	0		
28	A	MISC CAR & TRUCK FLEET AND INTERNAL UNITS ⁽²⁾	0	0	0	0	0	0	0	0		
29	L	NEW OTHER AUTOMOTIVE		0	0	0		0	0	0		
30	L	ACCESSORIES	0	0	0	0	0	0	0	0		
31		TOTAL NEW VEHICLES	23	659,659	42,688	1,856	271	7,450,580	371,587	1,371		
32		*MEMO* TOTAL NEW RETAIL VEHICLES	23	659,659	42,688	1,856	271	7,450,580	371,587	1,371		
33	FINANCE, INSURANCE		MONTH				YEAR-TO-DATE					
34	& PROT. PLAN ACTIVITY		CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR		
35		FINANCE INCOME-NEW	13	4,629	4,629	356	162	69,926	69,926	432		
36		INS. COMM. EARNED-NEW	7	1,092	1,092	156	32	6,349	6,349	198		
37	N	FIN & INS CHARGEBACKS			(960)				(7,337)			
38	E	ACCESSORIES	0	0	0	0	0	0	0	0		
39	W	GM PROT. PLANS	2	2,990	997	499	63	85,620	14,592	232		
40		OTHER PROT. PLANS	0	0	0	0	0	0	0	0		
41		REPO. LOSSES-NEW			0				0			
42		F&I COMP			(1,087)	PVR			(11,480)	PVR		
43		NEW F&I & PROT. PLN INCOME		8,711	4,671	203		161,895	72,050	266		
44	DEPARTMENT PROFITABILITY		NEW VEHICLE (01)				NEW VEHICLE (01)					
45			MONTH				YEAR-TO-DATE					
46		NET SALES	659,659	% Sls	PNVR	7,450,580	% Sls	PNVR				
47		GROSS PROFIT/INCOME	42,688	6%	1,856	371,587	5%	1,371				
48		EXPENSES		% Grs			% Grs					
49	VEH. SLSPL COMPENSATION & OTHER	11	9,402	20%	409	112,964	25%	417				
50	DELIVERY EXPENSE	13	659	1%	29	18,367	4%	68				
51	POLICY WORK-VEHICLES	15	27	0%	1	2,795	1%	10				
52	TOTAL VARIABLE		10,088	21%	439	134,126	30%	495				
53	SALARIES-OWNERS / EXECUTIVE MANAGERS	20	1,530	3%	67	4,919	1%	18				
54	SALARIES-SUPERVISION	21	8,765	19%	381	80,730	18%	298				
55	SALARIES-CLERICAL	22	888	2%	39	15,422	3%	57				
56	OTHER SALARIES AND WAGES	23	978	2%	43	8,295	2%	31				
57	ABSENTEE COMPENSATION	24	160	0%	7	247	0%	1				
58	INCENTIVES-SUPERVISION	26	357	1%	16	2,368	1%	9				
59	TAXES-PAYROLL	25	858	2%	37	11,590	3%	43				
60	EMPLOYEE BENEFITS	27	1,433	3%	62	16,959	4%	63				
61	RETIREMENT BENEFITS	29	0	0%	0	0	0%	0				
62	TOTAL PERSONNEL		14,969	32%	651	140,530	32%	519				
63	COMPANY VEHICLE EXPENSE	51	196	0%	9	796	0%	3				
64	OFFICE SUPPLIES AND EXPENSES	60	12	0%	1	1,113	0%	4				
65	OTHER SUPPLIES	61	35	0%	2	1,997	0%	7				
66	E-COMMERCE ADVERTISING/FEES	63	0	0%	0	1,969	0%	7				
67	ADVERTISING	65	1,745	4%	76	20,235	5%	75				
68	ADVERTISING REIMBURSEMENTS	64	0	0%	0	(2,467)	-1%	(9)				
69	CONTRIBUTIONS	66	201	0%	9	518	0%	2				
70	POLICY WORK-PARTS AND SERVICE	67										
71	INFORMATION TECHNOLOGY SERVICES	68	569	1%	25	9,397	2%	35				
72	OUTSIDE SERVICES (OTHER)	69	1,256	3%	55	18,523	4%	68				
73	TRAVEL AND ENTERTAINMENT	70	302	1%	13	2,899	1%	11				
74	MEMBERSHIP DUES AND PUBLICATIONS	71	425	1%	18	4,699	1%	17				
75	LEGAL AND AUDITING EXPENSE	72	0	0%	0	1,224	0%	5				
76	TELEPHONE	74	615	1%	27	8,866	2%	33				
77	TRAINING EXPENSE	75	722	2%	31	2,532	1%	9				
78	INTEREST-FLOORPLAN	76	22,290	47%	969	234,700	53%	866				
79	INTEREST-FLOORPLAN CREDIT	78	(11,143)	-24%	(484)	(142,825)	-32%	(527)				
80	INTEREST-NOTES PAYABLE (OTHER)	79	0	0%	0	0	0%	0				
81	INSURANCE - INVENTORY	56	871	2%	38	8,150	2%	30				
82	BAD DEBT EXPENSE	57	0	0%	0	0	0%	0				
83	FREIGHT	33	124	0%	5	1,034	0%	4				
84	MISCELLANEOUS EXPENSE	77	17	0%	1	75	0%	0				
85	TOTAL SEMI-FIXED		18,237	39%	793	173,435	39%	640				
86	RENT	80	6,800	14%	296	81,600	18%	301				
			0	0%	0	0	0%	0				

86	RENT	09-50026-mg	81	6,800	1%	296	81,600	18%	301	86
87	AMORTIZATION-LEASEHOLDS		82	0	0%	0	0	0%	0	87
88	REPAIRS-REAL ESTATE		83	0	0%	0	0	0%	0	88
89	DEPRECIATION BLDGS. & IMPROVEMENTS		84	0	0%	0	1,721	0%	6	89
90	TAXES-REAL ESTATE		85	223	0%	10	1,781	0%	7	90
91	INSURANCE BLDGS. & IMPROVEMENTS		86	0	0%	0	7,934	2%	29	91
92	INTEREST - MORTGAGES		87	1,696	4%	74	17,867	4%	66	92
93	UTILITIES			8,719	18%	379	110,917	25%	409	93
94	SUB-TOTAL RENT & RNT EQUIVALENT		88	764	2%	33	6,110	1%	23	94
95	INSURANCE OTHER		89	859	2%	37	4,953	1%	18	95
96	TAXES-OTHER		90	0	0%	0	1,210	0%	4	96
97	REPAIRS-EQUIPMENT		91	266	1%	12	1,746	0%	6	97
98	DEPRECIATION-EQUIPMENT		92	523	1%	23	3,671	1%	14	98
99	EQUIPMENT RENTAL			11,131	24%	484	128,607	29%	475	99
100	TOTAL FIXED			44,337	94%	1,928	442,572	100%	1,633	100
101	TOTAL FIXED OVERHEAD			54,425	115%	2,366	576,698	130%	2,128	101
102	TOTAL EXPENSES			(11,737)	-25%	(510)	(205,111)	-46%	(757)	102
103	DEPARTMENT PROFIT OR LOSS			4,671	10%	203	72,050	16%	266	103
104	FI & PROT. PLN INCOME TRANSFER			0	0%	0	(7)	0%	(0)	104
105	PRORATION OF G&A			(7,066)	-15%	(307)	(133,068)	-30%	(491)	105
106	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT									106

INVENTORIES		ACC	TOTAL USED UNITS IN STOCK							
1	USED VEHICLES	NO	UNITS	\$\$	UNITS	\$\$	LIFO RES	AFTER LIFO		
2	http: CARS	240	10	96,051	2	45,718	141,769	0	141,769	
3	http: TRUCKS	241	14	187,314	8	185,152	372,466	0	372,466	
DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)			CUSTOMER RECEIVABLES							
POSITION			USED(02)		210 VEHICLES		220 VEHICLES			
OWNERS / EXEC MGRS			0.3		TOTAL		0			
SUPERVISORS			1.0		NOT DUE		0			
VEH.SRV&PRTS SLSPL			1.0		PAST DUE		0			
TECHNICIANS					31-60 DAYS		0			
CLERICAL			0.5		61-90 DAYS		0			
OTHERS			0.5		OVR 90 DAYS		0			
TOTAL			3.3							
TOTAL HIRED Y-T-D			0.0							
TOT TERMINATED Y-T-D			0.0							
VARIABLE OPERATIONS CONTINUED		ACC	MONTH				YEAR-TO-DATE			
		NO	UNITS SOLD	SALES	GRS PROF.	P.U.U.S.	UNITS SOLD	SALES	GRS PROF.	P.U.U.S.
U USED CARS RTL - GM CERTIFIED		446A	1	17,495	2,272	2,272	62	920,965	77,003	1,242
S USED CARS RTL - OTHER		446B	0	0	0	0	0	0	0	0
E *MEMO* RECON PER - CAR RTL			CERTIF-->	175	OTHER-->	0	CERTIF-->	199	OTHER-->	0
D USED TRUCKS RTL - CERTIFIED		450A	8	143,880	13,400	1,675	63	1,091,481	97,799	1,552
USED TRUCKS RTL - OTHER		450B	0	0	0	0	0	0	0	0
V *MEMO* RECON PER - TRK RTL			CERTIF-->	209	OTHER-->	0	CERTIF-->	297	OTHER-->	0
E TOTAL USED RETAIL			9	161,375	15,672	1,741	125	2,012,446	174,802	1,398
H USED CARS WHOLESALE		448	3	6,000	(299)	(100)	53	232,070	(2,754)	(52)
I USED TO NEW - CAR RTL RATIO		649	0.1 : 1	ADJ USED CAR INV	0	0	0.8 : 1	ADJ USED CAR INV	0	0
C USED TRUCKS WHOLESALE		452	4	15,400	(100)	(25)	105	797,483	(2,687)	(25)
L USED TO NEW - TRK RTL RATIO		653	0.6 : 1	ADJ. USED TRK INV	0	0	0.3 : 1	ADJ. USED TRK INV	0	0
E TOTAL USED WHSL & ADJ			7	21,400	(399)	(57)	158	1,029,553	(5,421)	(34)
S USED OTHER AUTO		456		0	0	0		0	0	0
TOTAL USED VEHICLE (PUVS)			16	182,775	15,273	955	283	3,041,999	169,381	599
FINANCE, INSURANCE & PROT. PLAN ACTIVITY			MONTH				YEAR-TO-DATE			
			CNTRS	SALES	REV/GROSS	PER CNTR	CNTRS	SALES	REV/GROSS	PER CNTR
FINANCE INCOME-USED		808	7	4,637	4,637	662	67	43,006	43,006	642
INS. COMM. EARNED-USED		809	7	847	847	121	25	2,887	2,887	115
FIN & INS CHARGEBACKS		851			(335)				(5,049)	
S ACCESSORIES		811	0	0	0	0	0	0	0	0
GM PROT. PLANS		454	8	9,972	3,358	420	55	86,781	7,107	129
OTHER PROT. PLANS		455	0	0	0	0	0	0	0	0
REPO. LOSSES-USED		854			0				0	
F&I COMP		856			(466)	PVR			(6,649)	PVR
USED F&I & PROT. PLN INCOME				15,456	8,041	893		132,674	41,302	330
DEPARTMENT PROFITABILITY			USED VEHICLE (02)				USED VEHICLE (02)			
			MONTH				YEAR-TO-DATE			
NET SALES			182,775	% Sls	PNVR		3,041,999	% Sls	PNVR	
GROSS PROFIT/INCOME			15,273	8%	1,697		169,381	6%	1,355	
EXPENSES			0	% Grs				% Grs		
VEH. SLSPL COMPENSATION & OTHER		11	3,601	15%	400		44,476	21%	356	
DELIVERY EXPENSE		13	467	2%	52		7,387	4%	59	
POLICY WORK-VEHICLES		15	0	0%	0		2,556	1%	20	
TOTAL VARIABLE			4,068	17%	452		54,419	26%	435	
SALARIES-OWNERS / EXECUTIVE MANAGERS		20	990	4%	110		3,183	2%	25	
SALARIES-SUPERVISION		21	4,042	17%	449		35,366	17%	283	
SALARIES-CLERICAL		22	447	2%	50		10,065	5%	81	
OTHER SALARIES AND WAGES		23	1,206	5%	134		13,938	7%	112	
ABSENTEE COMPENSATION		24	98	0%	11		163	0%	1	
INCENTIVES-SUPERVISION		26	231	1%	26		1,533	1%	12	
TAXES-PAYROLL		25	499	2%	55		7,508	4%	60	
EMPLOYEE BENEFITS		27	762	3%	85		7,860	4%	63	
RETIREMENT BENEFITS		29	0	0%	0		0	0%	0	
TOTAL PERSONNEL			8,275	35%	919		79,616	38%	637	
COMPANY VEHICLE EXPENSE		51	127	1%	14		461	0%	4	
OFFICE SUPPLIES AND EXPENSES		60	8	0%	1		599	0%	5	
OTHER SUPPLIES		61	15	0%	2		1,631	1%	13	
E-COMMERCE ADVERTISING/FEES		63	0	0%	0		829	0%	7	
ADVERTISING		65	792	3%	88		4,864	2%	39	
ADVERTISING REIMBURSEMENTS		64	0	0%	0		0	0%	0	
CONTRIBUTIONS		66	143	1%	16		336	0%	3	
POLICY WORK-PARTS AND SERVICE		67								
INFORMATION TECHNOLOGY SERVICES		68	310	1%	34		3,853	2%	31	
OUTSIDE SERVICES (OTHER)		69	860	4%	96		9,715	5%	78	
TRAVEL AND ENTERTAINMENT		70	2	0%	0		226	0%	2	
MEMBERSHIP DUES AND PUBLICATIONS		71	0	0%	0		637	0%	5	
LEGAL AND AUDITING EXPENSE		72	0	0%	0		792	0%	6	
TELEPHONE		74	398	2%	44		5,740	3%	46	
TRAINING EXPENSE		75	119	1%	13		1,428	1%	11	
INTEREST-FLOORPLAN		76	2,436	10%	271		30,863	15%	247	
INTEREST-FLOORPLAN CREDIT		78	0	0%	0		0	0%	0	
INTEREST-NOTES PAYABLE (OTHER)		79	0	0%	0		0	0%	0	
INSURANCE - INVENTORY		56	197	1%	22		1,945	1%	16	
BAD DEBT EXPENSE		57	0	0%	0		0	0%	0	
FREIGHT		33	80	0%	9		662	0%	5	
MISCELLANEOUS EXPENSE		77	11	0%	1		33	0%	0	
TOTAL SEMI-FIXED			5,498	24%	611		64,614	31%	517	
RENT		80	4,400	19%	489		52,800	25%	422	

86	AMORTIZATION-LEASEHOLDS	81	0	0%	0	0	0%	0	86
87	REPAIRS-REAL ESTATE	82	0	0%	0	0	0%	0	87
88	DEPRECIATION BLDGS. & IMPROVEMENTS	83	0	0%	0	0	0%	0	88
89	TAXES-REAL ESTATE	84	0	0%	0	1,113	1%	9	89
90	INSURANCE BLDGS. & IMPROVEMENTS	85	144	1%	16	1,152	1%	9	90
91	INTEREST - MORTGAGES	86	0	0%	0	5,134	2%	41	91
92	UTILITIES	87	1,097	5%	122	11,560	5%	92	92
93	SUB-TOTAL RENT & RNT EQUIVALENT		5,641	24%	627	71,769	34%	574	93
94	INSURANCE OTHER	88	494	2%	55	3,953	2%	32	94
95	TAXES-OTHER	89	556	2%	62	3,162	2%	25	95
96	REPAIRS-EQUIPMENT	90	0	0%	0	783	0%	6	96
97	DEPRECIATION-EQUIPMENT	91	173	1%	19	1,130	1%	9	97
98	EQUIPMENT RENTAL	92	338	1%	38	1,146	1%	9	98
99	TOTAL FIXED		7,202	31%	800	81,963	39%	656	99
100	TOTAL FIXED OVERHEAD		20,975	90%	2,331	226,193	107%	1,810	100
101	TOTAL EXPENSES		25,043	107%	2,783	280,612	133%	2,245	101
102	DEPARTMENT PROFIT OR LOSS		(9,770)	-42%	(1,086)	(111,231)	-53%	(890)	102
103	FI & PROT. PLN INCOME TRANSFER		8,041	34%	893	41,302	20%	330	103
104	PRORATION OF G&A		0	0%	0	(3)	0%	(0)	104
105	DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		(1,729)	-7%	(192)	(69,932)	-33%	(559)	105

FORREST PONTIAC-BUICK-GMC TRUCK, INC.

Mechanical Department - Operating Summary

09-50026-mg Doc 4236-2 Filed 10/13/09 Entered 10/13/09 23:46:32 Exhibit

DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)			CUSTOMER RECEIVABLES		POSTED LABOR RATES		CARS & LD TRKS		MD TRKS	
POSITION	MECH(05)		220 SERV & PRTS		CUSTOMER LABOR		85.00		85.00	
OWNERS / EXEC MGRS	0.3	TOTAL	7,207		EXT. SERVICE CONTRACT LABOR		68.65		68.65	
SUPERVISORS	0.5	NOT DUE	1,854		QUICK-SERV/ GOODWRENCH LAB		35.00		35.00	
VEH.SRV&PRTS SLSPL	1.0	PAST DUE			WARRANTY		68.65		68.65	
TECHNICIANS	4.0	31-60 DAYS	3,527		INTERNAL		85.01		85.01	
CLERICAL	1.0	61-90 DAYS	362							
OTHERS	3.2	OVR 90 DAYS	1,464							
TOTAL	10.0									
TOTAL HIRED Y-T-D	0.0									
TOT TERMINATED Y-T-D	0.0	WORK-IN-PROCESS LABOR-SRV		247A		795				
		R.O. COUNTS	SALES	GRS.PROF.	% SALES	R.O. COUNTS	SALES	GRS.PROF.	% SALES	
M	CUST. LAB CARS & LD TRKS	148	12,529	9,473	75.61%	2,769	165,204	120,879	73.17%	
E	S/CNTR LAB -CARS&LD TRKS	17	1,666	1,238	74.31%	46	4,818	3,674	76.26%	
C	Q/SRV LAB -CARS&LD TRKS	102	1,059	572	54.01%	259	4,514	2,959	65.55%	
H	CUST. LAB COM.FLT & MD TRKS	0	0	0	0.00%	0	0	0	0.00%	
A	S/CNTR LAB COM.FLT & MD TRKS	0	0	0	0.00%	0	0	0	0.00%	
N	Q/SRV LAB -COM.FLT & MD TRKS	0	0	0	0.00%	0	0	0	0.00%	
I	WARRANTY LABOR	82	4,956	3,565	71.93%	1,111	90,553	65,113	71.91%	
C	INTERNAL LABOR	62	5,026	3,811	75.83%	940	42,630	31,983	75.02%	
A	NEW VEH INSP LBR	14	1,014	771	76.04%	284	21,521	17,786	82.64%	
L	ADJ COST OF LBR SLS			(1,662)				(1,414)		
	SUB-TOTAL		26,250	17,768	67.69%		329,240	240,980	73.19%	
	SHOP SUPPLIES		737	737	100.00%		6,192	6,140	99.16%	
	SUBLET REPAIRS		1,805	(48)	-2.66%		55,202	2,545	4.61%	
	TOTAL MECHANICAL		28,792	18,457	64.10%		390,634	249,665	63.91%	
DEPARTMENT PROFITABILITY		MECHANICAL (05)				MECHANICAL (05)				
		MONTH				YEAR-TO-DATE				
NET SALES		28,792		% Sls		390,634		% Sls		
GROSS PROFIT/INCOME		18,457		64%		249,665		64%		
				% Grs				% Grs		
SALARIES-OWNERS / EXECUTIVE MANAGERS		1,080		5%		3,472		1%		
SALARIES-SUPERVISION		6,818		31%		60,647		21%		
SALARIES-CLERICAL		3,204		15%		27,762		10%		
OTHER SALARIES AND WAGES		6,594		30%		124,805		44%		
ABSENTEE COMPENSATION		793		4%		1,641		1%		
INCENTIVES-SUPERVISION		252		1%		1,672		1%		
TAXES-PAYROLL		2,039		9%		24,014		8%		
EMPLOYEE BENEFITS		2,821		13%		30,442		11%		
RETIREMENT BENEFITS		0		0%		0		0%		
TOTAL PERSONNEL		23,601		108%		274,455		96%		
COMPANY VEHICLE EXPENSE		272		1%		2,543		1%		
OFFICE SUPPLIES AND EXPENSES		69		0%		793		0%		
OTHER SUPPLIES		3,412		16%		22,229		8%		
E-COMMERCE ADVERTISING/FEES		0		0%		687		0%		
ADVERTISING		408		2%		11,629		4%		
ADVERTISING REIMBURSEMENTS		0		0%		0		0%		
CONTRIBUTIONS		156		1%		366		0%		
POLICY WORK-PARTS AND SERVICE		274		1%		6,760		2%		
INFORMATION TECHNOLOGY SERVICES		717		3%		6,410		2%		
OUTSIDE SERVICES (OTHER)		848		4%		10,275		4%		
TRAVEL AND ENTERTAINMENT		2		0%		247		0%		
MEMBERSHIP DUES AND PUBLICATIONS		0		0%		626		0%		
LEGAL AND AUDITING EXPENSE		0		0%		864		0%		
TELEPHONE		434		2%		7,189		3%		
TRAINING EXPENSE		661		3%		5,346		2%		
INTEREST-FLOORPLAN										
INTEREST-FLOORPLAN CREDIT										
INTEREST-NOTES PAYABLE (OTHER)		0		0%		0		0%		
INSURANCE - INVENTORY		0		0%		0		0%		
BAD DEBT EXPENSE		87		0%		726		0%		
FREIGHT		12		0%		62		0%		
MISCELLANEOUS EXPENSE		7,352		34%		76,752		27%		
TOTAL SEMI-FIXED		4,800		22%		57,600		20%		
RENT		0		0%		0		0%		
AMORTIZATION-LEASEHOLDS		0		0%		0		0%		
REPAIRS-REAL ESTATE		0		0%		10		0%		
DEPRECIATION BLDGS. & IMPROVEMENTS		0		0%		1,214		0%		
TAXES-REAL ESTATE		0		0%		1,257		0%		
INSURANCE BLDGS. & IMPROVEMENTS		157		1%		5,600		2%		
INTEREST - MORTGAGES		0		0%		12,611		4%		
UTILITIES		1,197		5%		78,292		27%		
SUB-TOTAL RENT & RNT EQUIVALENT		6,154		28%		4,313		2%		
INSURANCE OTHER		539		2%		3,486		1%		
TAXES-OTHER		606		3%		2,109		1%		
REPAIRS-EQUIPMENT		0		0%		2,617		1%		
DEPRECIATION-EQUIPMENT		589		3%		2,517		1%		
EQUIPMENT RENTAL		452		2%		93,334		33%		
TOTAL FIXED		8,340		38%		444,541		156%		
TOTAL FIXED OVERHEAD		39,293		180%		444,541		156%		
TOTAL EXPENSES		39,293		180%		(194,876)		-68%		
DEPARTMENT PROFIT OR LOSS		(20,836)		-95%		35,815		13%		
CUSTOMER PARTS GROSS TRANSFER		3,375		15%		(7)		0%		
PRORATION OF G&A		0		0%		(159,068)		-56%		
DEPT PROFIT OR LOSS AFTER TRSF & PRORAT		(17,461)		-80%						

Body Shop Department - Operating Summary

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Body Shop Department - Operating Summary									
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DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)		Exhibit		CUSTOMER RECEIVABLES		POSTED LABOR RATES		BODY SHOP	
POSITION		BODY(06)		220 SERV & PRTS		BODY SHOP - PAINT LABOR		0.00	
OWNERS / EXEC MGRS		0.0		TOTAL		7,207		BODY SHOP - BODY LABOR	
SUPERVISORS		0.0		NOT DUE		1,854		WARRANTY	
VEH.SRV&PRTS SLSPL		0.0		PAST DUE				INTERNAL	
TECHNICIANS		0.0		31-60 DAYS		3,527			
CLERICAL		0.0		61-90 DAYS		362			
OTHERS		0.0		OVR 90 DAYS		1,464			
TOTAL		0.0							
TOTAL HIRED Y-T-D		0.0							
TOT TERMINATED Y-T-D		0.0		WORK-IN-PROCESS LABOR-BODY		247B		0	
FIXED OPERATIONS - BODY SHOP		R.O. COUNTS		SALES		GRS.PROF.		% SALES	
B CUST. PAINT LABOR		0		0		0.00%		0	
O CUST. BODY LABOR		0		0		0.00%		0	
D WARRANTYLABOR		0		0		0.00%		0	
Y INTERNAL LABOR		0		0		0.00%		0	
ADJ COST OF LBR SLS				0				0	
S SUB-TOTAL				0		0.00%		0	
H SUBLET REPAIRS				0		0.00%		0	
O PNT & SHOP MATRLS.				0		0.00%		0	
P TOTAL BODY SHOP				0		0.00%		0	
DEPARTMENT PROFITABILITY				BODY SHOP (06)				BODY SHOP (06)	
				MONTH				YEAR-TO-DATE	
NET SALES				0		% Sls		0	
GROSS PROFIT/INCOME				0		0%		0%	
						% Grs		% Grs	
SALARIES-OWNERS / EXECUTIVE MANAGERS		20		0		0%		0%	
SALARIES-SUPERVISION		21		0		0%		0%	
SALARIES-CLERICAL		22		0		0%		0%	
OTHER SALARIES AND WAGES		23		0		0%		0%	
ABSENTEE COMPENSATION		24		0		0%		0%	
INCENTIVES-SUPERVISION		26		0		0%		0%	
TAXES-PAYROLL		25		0		0%		0%	
EMPLOYEE BENEFITS		27		0		0%		0%	
RETIREMENT BENEFITS		29		0		0%		0%	
TOTAL PERSONNEL				0		0%		0%	
COMPANY VEHICLE EXPENSE		51		0		0%		0%	
OFFICE SUPPLIES AND EXPENSES		60		0		0%		0%	
OTHER SUPPLIES		61		0		0%		0%	
E-COMMERCE ADVERTISING/FEES		63		0		0%		0%	
ADVERTISING		65		0		0%		0%	
ADVERTISING REIMBURSEMENTS		64		0		0%		0%	
CONTRIBUTIONS		66		0		0%		0%	
POLICY WORK-PARTS AND SERVICE		67		0		0%		0%	
INFORMATION TECHNOLOGY SERVICES		68		0		0%		0%	
OUTSIDE SERVICES (OTHER)		69		0		0%		0%	
TRAVEL AND ENTERTAINMENT		70		0		0%		0%	
MEMBERSHIP DUES AND PUBLICATIONS		71		0		0%		0%	
LEGAL AND AUDITING EXPENSE		72		0		0%		0%	
TELEPHONE		74		0		0%		0%	
TRAINING EXPENSE		75		0		0%		0%	
INTEREST-FLOORPLAN		76							
INTEREST-FLOORPLAN CREDIT		78							
INTEREST-NOTES PAYABLE (OTHER)		79		0		0%		0%	
INSURANCE - INVENTORY		56		0		0%		0%	
BAD DEBT EXPENSE		57		0		0%		0%	
FREIGHT		33		0		0%		0%	
MISCELLANEOUS EXPENSE		77		0		0%		0%	
TOTAL SEMI-FIXED				0		0%		0%	
RENT		80		0		0%		0%	
AMORTIZATION-LEASEHOLDS		81		0		0%		0%	
REPAIRS-REAL ESTATE		82		0		0%		0%	
DEPRECIATION BLDGS. & IMPROVEMENTS		83		0		0%		0%	
TAXES-REAL ESTATE		84		0		0%		0%	
INSURANCE BLDGS. & IMPROVEMENTS		85		0		0%		0%	
INTEREST - MORTGAGES		86		0		0%		0%	
UTILITIES		87		0		0%		0%	
SUB-TOTAL RENT & RNT EQUIVALENT				0		0%		0%	
INSURANCE OTHER		88		0		0%		0%	
TAXES-OTHER		89		0		0%		0%	
REPAIRS-EQUIPMENT		90		0		0%		0%	
DEPRECIATION-EQUIPMENT		91		0		0%		0%	
EQUIPMENT RENTAL		92		0		0%		0%	
TOTAL FIXED				0		0%		0%	
TOTAL FIXED OVERHEAD				0		0%		0%	
TOTAL EXPENSES				0		0%		0%	
DEPARTMENT PROFIT OR LOSS				0		0%		0%	
CUSTOMER PARTS GROSS TRANSFER				0		0%		0%	
PRORATION OF G&A				0		0%		0%	
DEPT PROFIT OR LOSS AFTER TRSF & PRORAT				0		0%		0%	

LN NO		Parts & Accessories Department - Operating Summary				09-50026-mg Doc 4236-2 Filed 10/13/09 Entered 10/13/09 23:46:32 Exhibit			LN NO	
1		DEALERSHIP PERSONNEL COUNT (FRACTIONS OF 1/10)		GM PARTS					1	
2		POSITION		PARTS(07)					2	
3		OWNERS / EXEC MGRS		0.1					3	
4		SUPERVISORS		0.5					4	
5		VEH.SRV&PRTS SLSPL		1.0					5	
6		TECHNICIANS							6	
7		CLERICAL		1.0					7	
8		OTHERS		0.8					8	
9		TOTAL		3.4					9	
10		TOTAL HIRED Y-T-D		0.0					10	
11		TOT TERMINATED Y-T-D		0.0					11	
12		FIXED OPERATIONS - PARTS & ACCESS.							12	
13		P WARRANTY CLAIMS							13	
14		A MECH CARS&LD TRK R.O.							14	
15		R MECH COM.FLT & MD TRKS R.O.							15	
16		T MECH QUICK MECH R.O.							16	
17		S BODY CUST. R.O.							17	
18		INTERNAL							18	
19		COUNTER-RETAIL							19	
20		& WHOLESALE							20	
21		ACCESSORIES							21	
22		A PURCHASE ALLOWANCES							22	
23		C ADJ. P&A INVENTORY							23	
24		C TOTAL P&A							24	
25		E TIRES							25	
26		S OIL & GREASE							26	
27		S MISCELLANEOUS							27	
28		TOTAL OTHER							28	
29		TOTAL P&A DEPT.							29	
30		DEPARTMENT PROFITABILITY							30	
31									31	
32		NET SALES							32	
33		GROSS PROFIT/INCOME							33	
34									34	
35		SALARIES-OWNERS / EXECUTIVE MANAGERS							35	
36		SALARIES-SUPERVISION							36	
37		SALARIES-CLERICAL							37	
38		OTHER SALARIES AND WAGES							38	
39		ABSENTEE COMPENSATION							39	
40		INCENTIVES-SUPERVISION							40	
41		TAXES-PAYROLL							41	
42		EMPLOYEE BENEFITS							42	
43		RETIREMENT BENEFITS							43	
44		TOTAL PERSONNEL							44	
45		COMPANY VEHICLE EXPENSE							45	
46		OFFICE SUPPLIES AND EXPENSES							46	
47		OTHER SUPPLIES							47	
48		E-COMMERCE ADVERTISING/FEES							48	
49		ADVERTISING							49	
50		ADVERTISING REIMBURSEMENTS							50	
51		CONTRIBUTIONS							51	
52		POLICY WORK-PARTS AND SERVICE							52	
53		INFORMATION TECHNOLOGY SERVICES							53	
54		OUTSIDE SERVICES (OTHER)							54	
55		TRAVEL AND ENTERTAINMENT							55	
56		MEMBERSHIP DUES AND PUBLICATIONS							56	
57		LEGAL AND AUDITING EXPENSE							57	
58		TELEPHONE							58	
59		TRAINING EXPENSE							59	
60		INTEREST-FLOORPLAN							60	
61		INTEREST-FLOORPLAN CREDIT							61	
62		INTEREST-NOTES PAYABLE (OTHER)							62	
63		INSURANCE - INVENTORY							63	
64		BAD DEBT EXPENSE							64	
65		FREIGHT							65	
66		MISCELLANEOUS EXPENSE							66	
67		TOTAL SEMI-FIXED							67	
68		RENT							68	
69		AMORTIZATION-LEASEHOLDS							69	
70		REPAIRS-REAL ESTATE							70	
71		DEPRECIATION BLDGS. & IMPROVEMENTS							71	
72		TAXES-REAL ESTATE							72	
73		INSURANCE BLDGS. & IMPROVEMENTS							73	
74		INTEREST - MORTGAGES							74	
75		UTILITIES							75	
76		SUB-TOTAL RENT & RNT EQUIVALENT							76	
77		INSURANCE OTHER							77	
78		TAXES-OTHER							78	
79		REPAIRS-EQUIPMENT							79	
80		DEPRECIATION-EQUIPMENT							80	
81		EQUIPMENT RENTAL							81	
82		TOTAL FIXED							82	
83		TOTAL FIXED OVERHEAD							83	
84		TOTAL EXPENSES							84	
85		DEPARTMENT PROFIT OR LOSS							85	

